Introduction to Professional Management of Medical Marijuana Course
Frequently Asked Questions

Q. What kinds of jobs are available as a result of taking this course?
A. There are many different parts of the industry you could consider working including:

1. **MMPR Licensed Producers production facilities.** To find out about jobs available with these companies, go to Health Canada’s website for a directory (http://www.hc-sc.gc.ca/dhp-mps/marihuana/info/list-eng.php). Click on their website links and search their careers directory. The key types of jobs available in this industry are reflected in the 4 topics of this course: growers, regulators, marketers and patient experience/customer service experts.

2. **MMPR Investors and Applicants.** There are over 2000 applicants to the MMPR and only 26 have been accepted. In part, the low success rate is due to incomplete applications and a lack of expertise in the industry on quality and security systems as well as the MMPR itself. This course helps you distinguish yourself apart from others operating in the industry who have no formal training.

3. **Suppliers to the Marijuana Industry.** There are many different suppliers to the industry from fertilizer manufacturers, lighting distributors, irrigation equipment suppliers, record keeping software, and medium distributors. The list goes on. For any supplier to provide equipment to a LP or an applicant to the MMPR they need some sort of guidance on the regulations and how they can best comply with them.

Where you end up placing yourself in the industry will heavily rely on your interests and strengths as an individual and also what your existing work experience and background in education is. This is an introductory course only and intended to help you make more sense of the MMPR itself.
Q. Are course materials available in advance of the course opening?
A. No, we're sorry they are not.

You need to enroll and wait until the course opens to receive course materials and/or more information on learning outcomes and assignments. In the meantime, please feel free to find yourself a copy of the recommended course reading called “The Cannabis Grow Bible” Found new for about $60, and used for about $30, [http://www.amazon.ca/The-Cannabis-Grow-Bible-Recreational/dp/1931160589](http://www.amazon.ca/The-Cannabis-Grow-Bible-Recreational/dp/1931160589)

Q. How much time should I anticipate spending on the course each week?
A. Time spent is specific to the individual and their knowledge of the industry.

Each week there are two sets of discussions to complete as well as a series of course original material and recommended readings to help you answer them. In addition at the end of the month each month there is a Final Assignment for you to complete. The Final assignment is worth the most of your grade and you should leave a bit of time to complete it throughout the course so you don’t get jammed up at the end of the month. The course is intended to be completed by anyone working full time and the hours for completion are flexible with 48 hour time gaps for each discussion and close to 3 days to complete your mini quizzes (optional) and 2 weeks for your final assignment.

Q. I registered for the course but am no longer able to attend. What happens if I decide to drop out?
A. More than 1 week before the commencement of the course/program commences, you will receive a full refund less a 10% administration fee.

Less than 1 week before the commencement of a course/program, you will receive a full refund less 20% administration fee.

No refunds will be issued after classes begin.

Q. Can I open up my own MMPR facility after taking this course?
A. Very dependent on the individual at hand.

Opening up an MMPR facility is a risky and costly activity to take up on your own. Since there are already 2000 applicants in the pipeline for Health Canada’s review; we would encourage you to consider partnering with someone already in the queue rather that starting from scratch. You could consider also preparing your own application, but if you do please be prepared to wait a while and spend a lot of money, with no guarantee of acceptance. That being said, the current MMPR application process is not
functioning in a truly optimal way; given that it’s new and Health Canada employees themselves are undoubtedly new to the process with limited staff resources – the process could change, and applications could be reviewed quicker in the future.

**Q. Will this course help me work in the illegal marijuana industry?**
**A. No.**
This course is not intended to help you work in the illegal marijuana industry. The course content is strictly focused on the legal medical marijuana market in Canada.

**Q. Will this course increase my likelihood of becoming a Licensed Producer with the MMPR?**
**A. Health Canada is the only entity that determines who does and doesn’t receive a MMPR license. This course is an overview course only and introductory in nature. We cannot guarantee or suggest that this course will help you gain a License to grow. We intend the course as an introductory overview only and if you interested in entering the industry or new to it, this course will provide you information to help guide your way through different parts of production, regulatory areas, marketing and liaising with patients.**

**Q. Who are the teachers for the course?**
**A. The teachers for the course are Deepak Anand and Tegan Adams.**
Deepak Anand (MBA) is the director of the Canadian National Medical Marijuana Association (CNMMA); an advocate for the industry. With a strong background in the pharmaceutical industry’s regulatory affairs, Deepak is located in the Lower Mainland and the CNMMA has over 150 members. You can find more information on Deepak and membership with the CNMMA at [www.cnmma.ca](http://www.cnmma.ca)

Tegan Adams (MSc) is the Director of Business Development for Eurofins-Experchem; a Health Canada accredited drug testing and consulting facility located in Toronto, ON. Eurofins-Experchem has worked on over 150 submissions to the MMPR and currently works with 9 of the MMPR Licensed Producers; they are in the process of expanding the Cannabis industry globally across over 200 labs in 38 countries with 18,000 staff.
[www.experchemlab.com](http://www.experchemlab.com)